

Gray Hair Management - Landings -for- 2013

<u>Week Number</u>	<u>Weekly Numbers</u>			<u>Week Quantity</u>	<u>2013 Cumulative</u>	<u>2012 Cumulative</u>	<u>Annualized Rate</u>	<u>Weekly Rate</u>
	<u>Ending</u>	<u>From</u>	<u>To</u>					
1	1/4/2013	1	3	3	3	6	156	3.00
2	1/11/2013	4	9	6	9	11	234	4.50
3	1/18/2013	10	12	3	12	16	208	4.00
4	1/25/2013	13	16	4	16	20	208	4.00
5	2/1/2013	17	19	3	19	27	198	3.80
6	2/8/2013	20	22	3	22	34	191	3.67
7	2/15/2013	23	25	3	25	37	186	3.57
8	2/22/2013	26	28	3	28	42	182	3.50
9	3/1/2013	29	32	4	32	49	185	3.56
10	3/8/2013	33	39	7	39	54	203	3.90
11	3/15/2013	40	45	6	45	61	213	4.09
12	3/22/2013	46	49	4	49	67	212	4.08
13	3/29/2013	50	52	3	52	72	208	4.00
14	4/5/2013	53	58	6	58	76	215	4.14
15	4/12/2013	59	61	3	61	80	211	4.07
16	4/19/2013	62	65	4	65	83	211	4.06
17	4/26/2013	66	70	5	70	87	214	4.12
18	5/3/2013	71	73	3	73	92	211	4.06
19	5/10/2013	74	76	3	76	96	208	4.00
20	5/17/2013	77	79	3	79	102	205	3.95
21	5/24/2013	80	83	4	83	105	206	3.95
22	5/31/2013	84	87	4	87	109	206	3.95
23	6/7/2013	88	92	5	92	113	208	4.00
24	6/14/2013	93	96	4	96	119	208	4.00
25	6/21/2013	97	99	3	99	127	206	3.96
26	6/28/2013	100	103	4	103	131	206	3.96
27	7/5/2013	104	106	3	106	138	204	3.93
28	7/12/2013	107	112	6	112	142	208	4.00
29	7/19/2013	113	116	4	116	145	208	4.00
30	7/26/2013	117	123	7	123	152	213	4.10
31	8/2/2013	124	130	7	130	159	218	4.19
32	8/9/2013	131	135	5	135	166	219	4.22
33	8/16/2013	136	140	5	140	173	221	4.24
34	8/23/2013	141	145	5	145	177	222	4.26
35	8/30/2013	146	148	3	148	179	220	4.23
36	9/6/2013	149	151	3	151	184	218	4.19
37	9/13/2013	152	162	11	162	187	228	4.38
38	9/20/2013	163	165	3	165	192	226	4.34
39	9/27/2013	165	167	2	167	196	223	4.28
40	10/4/2013	168	171	4	171	200	222	4.28
41	10/11/2013	172	176	5	176	209	223	4.29
42	10/18/2013	177	180	4	180	215	223	4.29
43	10/25/2013	181	185	5	185	222	224	4.30
44	11/1/2013	186	190	5	190	225	225	4.32
45	11/8/2013	191	195	5	195	229	225	4.33
46	11/15/2013	196	199	4	199	233	225	4.33
47	11/22/2013	200	203	4	203	237	225	4.32
48	11/29/2013	204	207	4	207	242	224	4.31
49	12/6/2013	208	211	4	211	248	224	4.31
50	12/13/2013	212	216	5	216	250	225	4.32
51	12/20/2013	271	219	3	219	258	223	4.29
52	12/27/2013	220	223	4	223	262	223	4.29

Notes:

2012 Total = 262
 2011 Total = 248
 2010 Total = 320

2009 Total = 312
2008 Total = 375
2007 Total = 427
2006 Total = 483
2005 Total = 569
2004 Total = 572
2003 Total = 483