

Gray Hair Management - Landings -for- 2012

<u>Week</u>	<u>Weekly Numbers</u>			<u>Week</u>	<u>2012</u>	<u>2011</u>	<u>Annualized</u>	<u>Weekly</u>
<u>Number</u>	<u>Ending</u>	<u>From</u>	<u>To</u>	<u>Quantity</u>	<u>Cumulative</u>	<u>Cumulative</u>	<u>Rate</u>	<u>Rate</u>
1	1/6/2012	1	6	6	6	4	312	6.00
2	1/13/2012	7	11	5	11	10	286	5.50
3	1/20/2012	12	16	5	16	18	277	5.33
4	1/27/2012	17	20	4	20	21	260	5.00
5	2/3/2012	21	27	7	27	29	281	5.40
6	2/10/2012	28	34	7	34	34	295	5.67
7	2/17/2012	35	37	3	37	39	275	5.29
8	2/24/2012	38	42	5	42	47	273	5.25
9	3/2/2012	43	49	7	49	50	283	5.44
10	3/9/2012	50	54	5	54	55	281	5.40
11	3/16/2012	55	61	7	61	58	288	5.55
12	3/23/2012	62	67	6	67	60	290	5.58
13	3/30/2012	68	72	5	72	65	288	5.54
14	4/6/2012	73	76	4	76	69	282	5.43
15	4/13/2012	77	80	4	80	72	277	5.33
16	4/20/2012	81	83	3	83	75	270	5.19
17	4/27/2012	84	87	4	87	79	266	5.12
18	5/4/2012	88	92	5	92	82	266	5.11
19	5/11/2012	93	96	4	96	88	263	5.05
20	5/18/2012	97	102	6	102	92	265	5.10
21	5/25/2012	103	105	3	105	99	260	5.00
22	6/1/2012	106	109	4	109	105	258	4.95
23	6/8/2012	110	113	4	113	111	255	4.91
24	6/15/2012	114	119	6	119	114	258	4.96
25	6/22/2012	120	127	8	127	118	264	5.08
26	6/29/2012	128	131	4	131	118	262	5.04
27	7/6/2012	132	138	7	138	128	266	5.11
28	7/13/2012	139	142	4	142	132	264	5.07
29	7/20/2012	143	145	3	145	136	260	5.00
30	7/27/2012	146	152	7	152	139	263	5.07
31	8/3/2012	153	159	7	159	146	267	5.13
32	8/10/2012	160	166	7	166	155	270	5.19
33	8/17/2012	167	173	7	173	161	273	5.24
34	8/24/2012	174	177	4	177	168	271	5.21
35	8/31/2012	178	179	2	179	172	266	5.11
36	9/7/2012	180	184	5	184	176	266	5.11
37	9/14/2012	185	187	3	187	183	263	5.05
38	9/21/2012	188	192	5	192	187	263	5.05
39	9/28/2012	193	196	4	196	191	261	5.03
40	10/5/2012	197	200	4	200	194	260	5.00
41	10/12/2012	201	209	9	209	201	265	5.10
42	10/19/2012	210	215	6	215	207	266	5.12

43	10/26/2012	216	222	7	222	211	268	5.16
44	11/2/2012	223	225	3	225	216	266	5.11
45	11/9/2012	226	229	4	229	219	265	5.09
46	11/16/2012	230	233	4	233	223	263	5.07
47	11/23/2012	234	237	4	237	228	262	5.04
48	11/30/2012	238	242	5	242	234	262	5.04
49	12/7/2012	243	248	6	248	237	263	5.06
50	12/14/2012	249	250	2	250	241	260	5.00
51	12/21/2012	254	258	8	258	245	263	5.06
52	12/28/2012	259	262	4	262	248	262	5.04

Notes:

2011 Total = 248
 2010 Total = 320
 2009 Total = 312
 2008 Total = 375
 2007 Total = 427
 2006 Total = 483
 2005 Total = 569
 2004 Total = 572
 2003 Total = 483